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QUESTION 11 Your department manager wants an estimate of the actual invoice amounts that you will bill for a customer this month. However, the department manager does not want these amounts posted. From which two types of invoices can you create a pro forma invoice? Each correct answer presents a complete solution. A. Sub ledger B. Customer C. Payment schedule D. Free text
Answer: AB

QUESTION 12 You are the accounts payable manager for your company. Your company's agreement with a supplier stipulates that when you buy quantity of more than 100 HDMI cable (product A0001) your order will be discounted by 8 percent. You need to configure Microsoft Dynamics AX Distribution and Trade to fulfill this requirement. What should you do? A. Set up a Purchase agreement for the vendor, select the Product value commitment, specify the value of 101 items at the regular price, and then add a discount of 8%. B. Set up a Purchase agreement for the vendor, select the Product quantity commitment type, and then add a line for the appropriate items with a quantity of 101 and an 8% discount. C. Set up a Line discount trade agreement journal, select the appropriate vendor and item combination, and then enter and 8% for Discount percentage and a minimum quantity of 101. D. Set up a Total discount trade agreement journal, select the appropriate vendor and item combination, and then enter and 8% FOR Discount percentage 1 field.
Answer: D

QUESTION 13 You are purchasing agent. Your company agrees on a purchase price with a supplier. You create a purchase agreement. Which two tasks can you perform with the agreement? Each correct answer presents part of the solution. A. Create a release order when no commitment is defined for quantity of a product. B. Create purchase agreements based on quality or weight. C. Define a validity period for the purchase agreement. D. Put purchase agreements on hold during order.
Answer: BC

QUESTION 14 You create and post a payment journal with a method of payment that is configured with bridging accounts. The bank notifies you that the payment has cleared the account. What should you do next? A. Create a general journal, and use the Bridged transactions feature to select and move the payment to a Bank account. B. Create a general journal with an offset account for the correct bank and use the Settlement feature to select the Bridged transactions to clear. C. Create a general journal adding lines to debit the bridging account and credit the bank account, then use bank transaction feature to mark the journal lines for settlement. D. Create a general journal adding lines to debit the bridging account and credit the bank account, then use bank reconciliation feature to settle the Bridged transaction with the bank transaction.
Answer: D

QUESTION 15 You are an order processor at Contoso, Ltd. You create new sales order for a wholesale company. Later, the sales manager at Contoso, Ltd for the wholesales account informs you that their company has a sales agreement for a 10 percent discount on apparel items. You need to ensure that the discount is applied correctly to the order and that the order update the fulfillment of the sales agreement. A. Put the sales order on hold, and then create a release from the sales agreement. B. Update the existing sales order lines to link to the sales agreement by using the Price details option under the Sales order line button on the sales order. C. Delete the sales order, and then create a new sales order by using the Copy from journal function. D. Update the existing sales order lines to link to the sales agreement by using the Create link option under the Update line button on the sales order.
Answer: C

QUESTION 16 You need to explain the new sales quotation process to your sales team. You want to cover the items that are included in the basic quotation to the customer. Which three items are included in a quotation? Each correct answer presents part of the solution. A. trade agreements B. sales agreements C. discounts D. taxes and surcharges E. direct delivery
Answer: ACE

QUESTION 17 You are the accounts payable manager for your company. You and the vendor agree that defective items will be returned with a reference to the original purchase order. You need to create a vendor credit note. What are three methods that can be used? Each correct answer presents part of the solution. A. Copy the original purchase invoice. B. Create a purchase order with the purchase type blanket order. C. Create a purchase order with the purchase type journal. D. Create a purchase order with the purchase type returned order. E. Create a purchase order line for a negative quantity.
Answer: CDE

QUESTION 18 You

work for a dairy company that is buying, selling, and packaging milk products. Each finished milk product is tracked in the inventory by physical quantity of milk containers. The raw milk is purchased by the gallons but is consumed in the BOM,s and formulas by the pound. You need to configured the unit of measure conversion for the product What should you do?

A. Create two different item numbers on with the unit of measure set to pounds and the other set to gallons. Then, create transfers between the items when you need to purchase or consume the items. The system will automatically convert the units during the transfer. B. Create on item number, Create an intra-unit conversion on the product to convert the pounds to gallons. The system will automatically convert the values based on the unit of measure specified on the transaction. C. Create one item number with two different configuration set-one pounds and the othergallons. The create transfer between the configuration when you need to purchase or consume the items. The system will automatically convert the units during the transfer. D. Create one item number. Create an inter unit conversion on the product to convert the pounds to gallons. The system will automatically convert the values based on the unit of measure specified on the transactions. Answer: D

QUESTION 19 You are an accounts payable coordinator. You want to track the fees paid on transport for various items purchased form a vendor. What should you do? A. Create item charges groups. B. Create delivery charges groups. C. Create charge codes. D. Create vendor charges groups. Answer: D

QUESTION 20 You are the purchasing agent for your company. You create a purchase requisition workflow to control the process. What are two activities that happen during this process? Each correct answer presents part of the solution. A. submitting the purchase order to the vendor B. submitting the purchase requisition C. create a purchase order D. approval of the purchase requisition. Answer: BC

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